

CONTROLLI

Since 1936, the Italian company leader in products and solutions for automation, control and management of energy efficiency.

 **ENERGY
EFFICIENCY**



Our Business:

CONTROLLI is a recognized leader in the Italian market of building automation and a benchmark at European level in the segment of valves and actuators for the regulation of heating and air conditioning.

OUR BUSINESS

Controlli designs and manufactures valves, actuators, controllers and sensors dedicated to the HVACR market. All our products are proudly Made in Italy.

CUSTOMERS

OEM's

INSTALLERS

RETAILERS

WHOLESALEERS

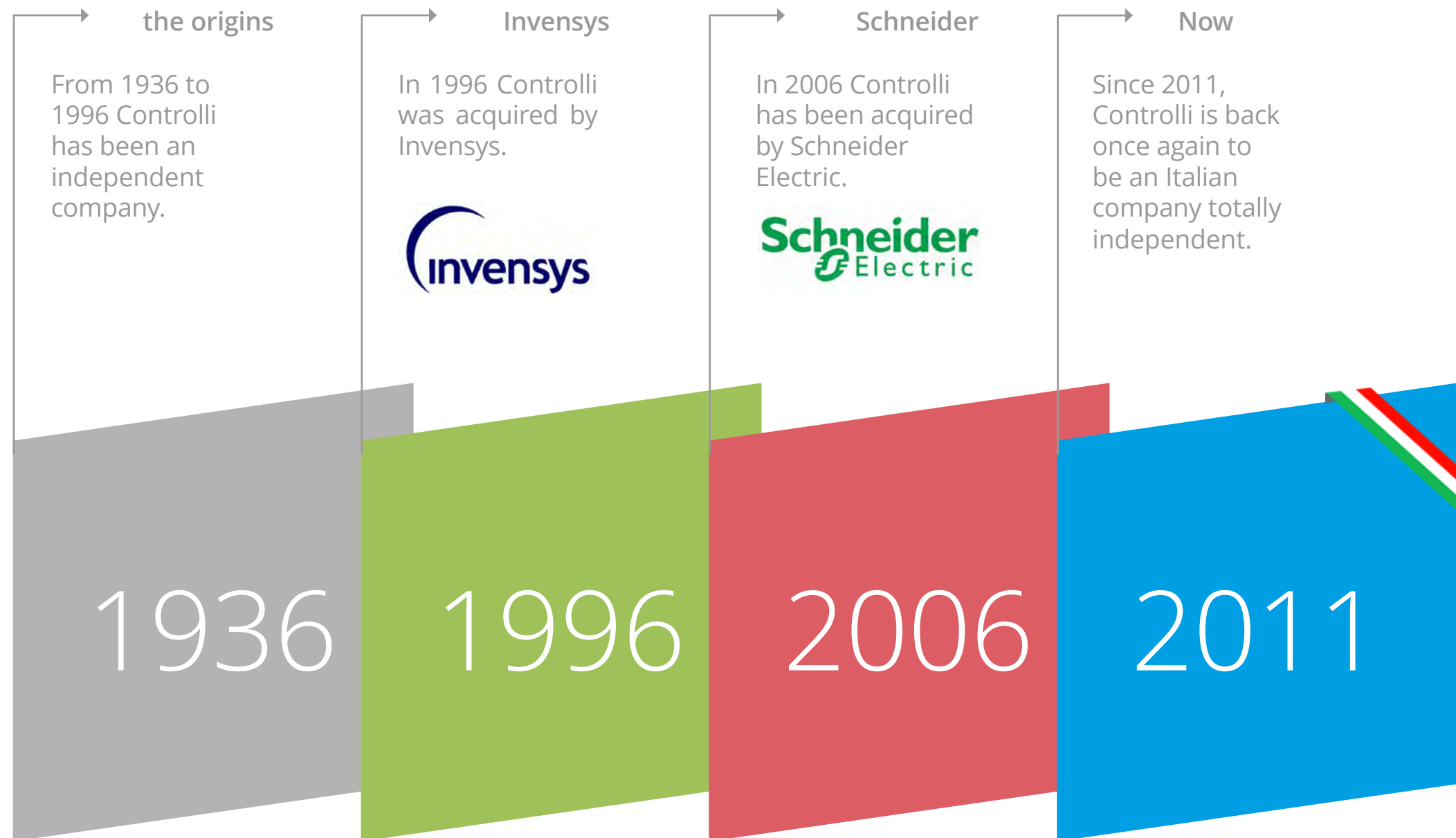
SYSTEM PARTNERS

- Our products are mainly used in control of HVACR systems in commercial and residential structures.
- Our valves and actuators are also used in **industrial control processes**.



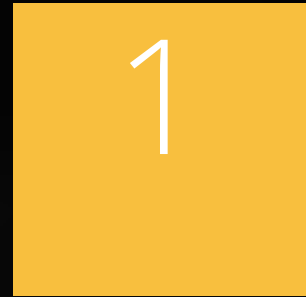
Our History:

Bringing together the know-how gained in large multinational groups and characteristics such as flexibility and creativity that characterize the best Italian companies, Controlli is the perfect partner for your business.



Our Locations:

Controlli has 4 offices across the country:



Headquarters

Via Carlo Levi, 52 16010
S. Olcese (Ge)
Tel. +39 010 73 06 1
Fax +39 010 73 06 870/871



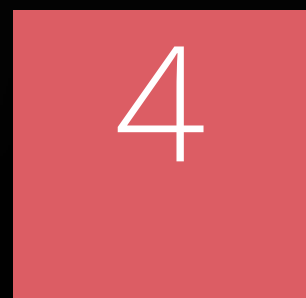
Sales Office North Italy

Via Garibaldi, 1
20090 Assago (Mi)
Tel. +39 02 58 102 615/943
Fax. +39 02 58 107 365



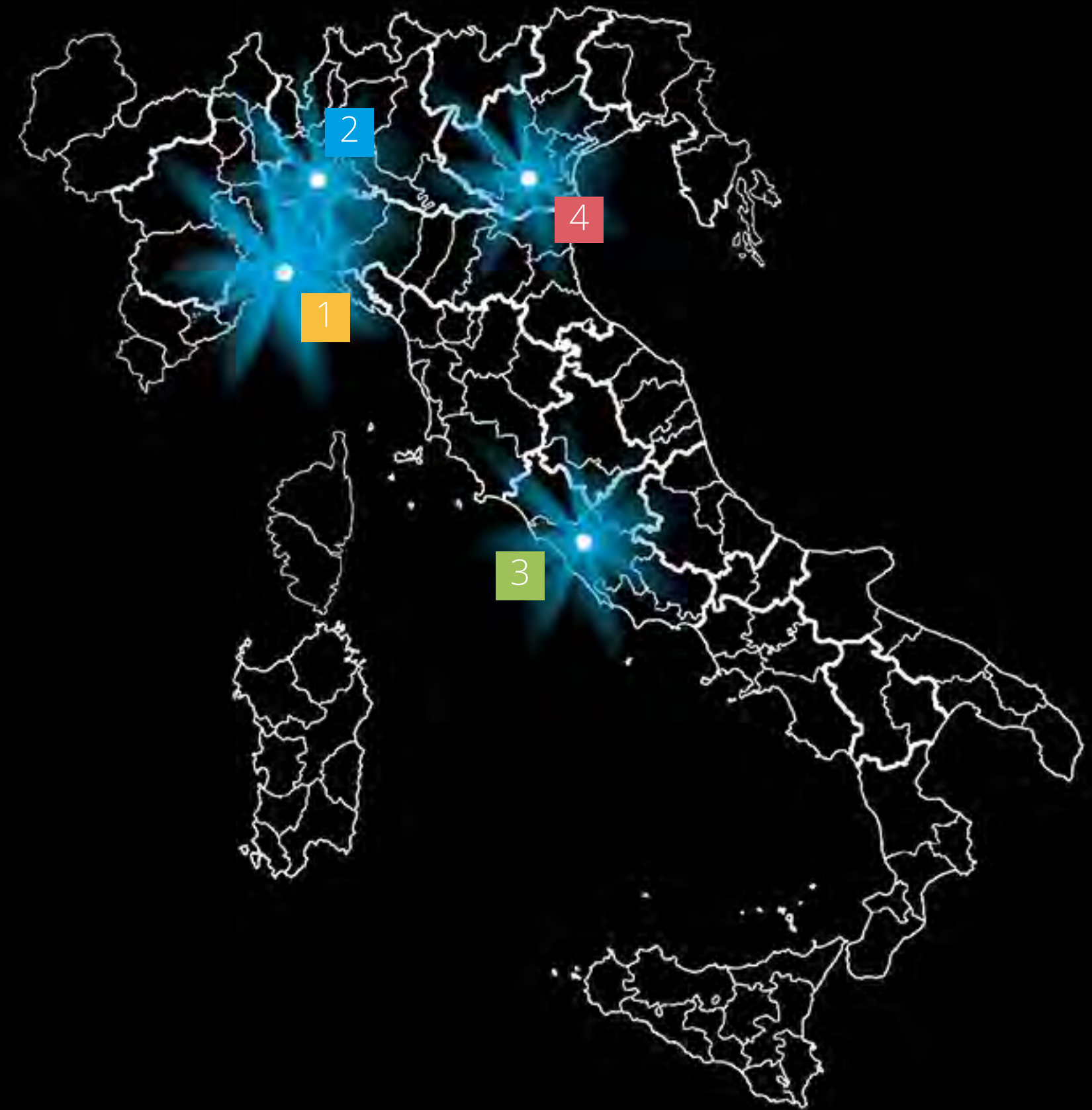
Sales Office Central / South

Via Lucio Elio Seiano, 79
00174 Roma
Tel. +39 06 71 584 125/065
Fax. +39 06 71 584 338



Headquarters East

Via Nona Strada, 23/C
Z.I. 35129 Padova
Tel. +39 348 037 49 89



Why choose CONTROLLI?

Mohamed Ali *One of the greatest boxers of all time was famous for his speed and his power ... he is fitted to every opponent dodged and hit!*

1. Flexibility

Our **know-how** allows us to develop custom solutions to meet the specific requirements of our clients.

2. Speed

Delivery, thanks to our structure in the area, are always punctual and extremely faster than our competitors.

3. Strength

In almost 80 years of history, we have always had a high capitalization and still we enjoy complete **financial independence**.

Our Features:

A complete organizational structure which goes from Resource & Development to manufacturing, looking for quality and reliability of our products beyond an easy use and installation.

R&D

High know-how in manufacturing valves, actuators, controllers and sensors coming from over 75 years experience.

Active use of modern engineering tools, such as Computed Aided Engineering

Manufacturing

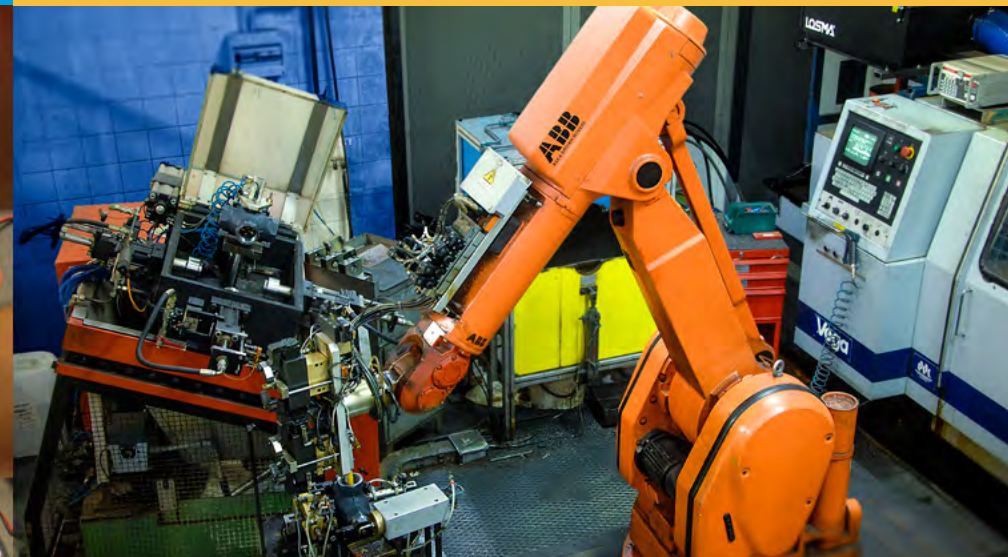
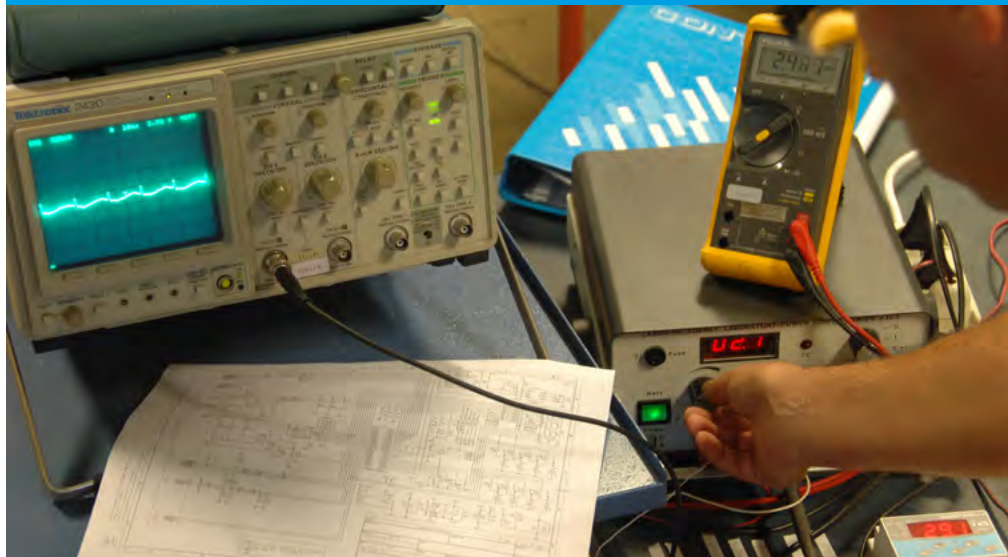
Production site equipped with modern manufacturing machineries to produce high-quality products to the highest precision.

Robotic Assembly cells - high skilled staff

Testing

All components are inspected by a 3D measurement system before being employed in our production.

All products are 100% tested before being shipped to the customer.



Our Sales network:

National sales network

With more than a hundred agents and resellers, the presence of Controlli is deeply rooted throughout the Italian territory.



Genoa headquarters

Liguria, Toscana
Emilia Romagna
e Marche



Milan office

Lombardia,
Piemonte, Valle
d'Aosta, Triveneto



Rome office

Lazio, Umbria, Abruzzo,
Molise, Campania,
Basilicata, Puglia, Sicilia,
Sardegna



● Retailers

● Agents

● Commercial Staff

Our International Sales Network:

A team of salesmen dedicated to the **export market**

Export sales worth about 40% of the total turnover

An Export Manager in headquarters

Two salesmen at the branch office in Milan and Genoa

Sales in over 40 countries



North
America

6%

Middle
East

5%

Asia

4%

South
America

2%

Europe

54%

East Europe

19%

Africa

10%

Choose Controlli

Focus on OEMs.

The OEM market is currently worth about 30% of total revenue:

A Flexibility for customization of products.

B Wide range of products for FanCoil, Air Handling Units, Precision Air Conditioning and Free Cooling Chillers.



Quality Processes

- Management System in accordance with ISO9001
- Certification P.E.D. for all valves
- On-time delivery of over 95%



Choose Controlli:

Department Building Automation

Controlli has a team of highly skilled technicians and engineers working on specific projects for individual customers

A

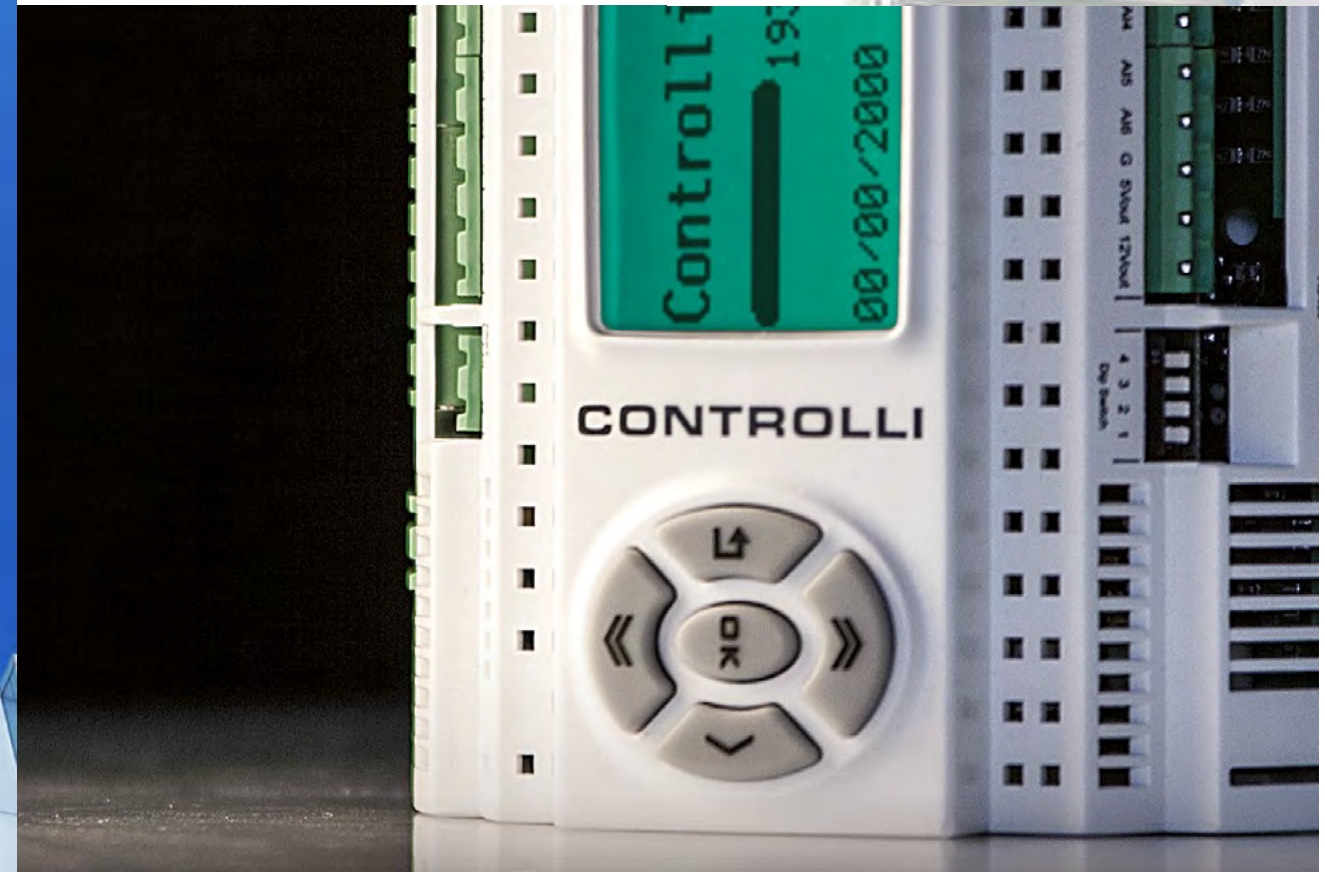
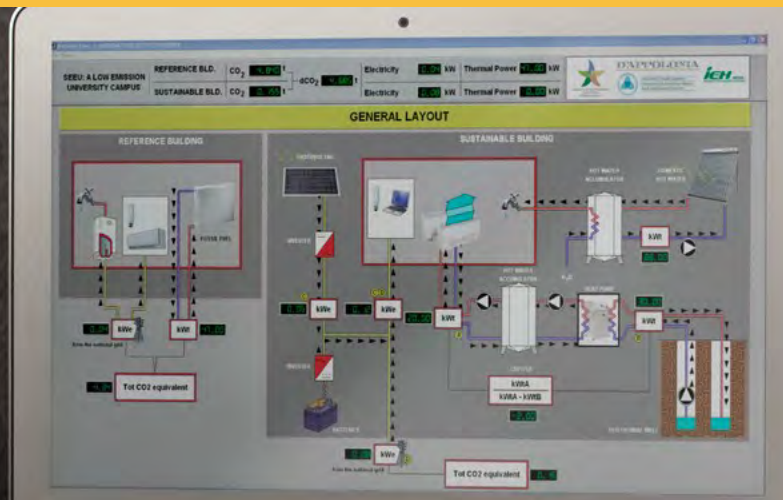
Software for fully programmable controllers are developed according to customer specifications

B

Internally, we also develop monitoring systems that integrate all of the control systems present in the



"A highly skilled team at customer service to meet the needs of every type of plant"



Core Business:

Our Valves

The great experience of Controlli in the production of valves results in quality and reliability.

PRICE



STEAM & INDUSTRIAL PROCESSES

PERFORMANCE
(pressure & temperature)

Core Business:

Our Actuators

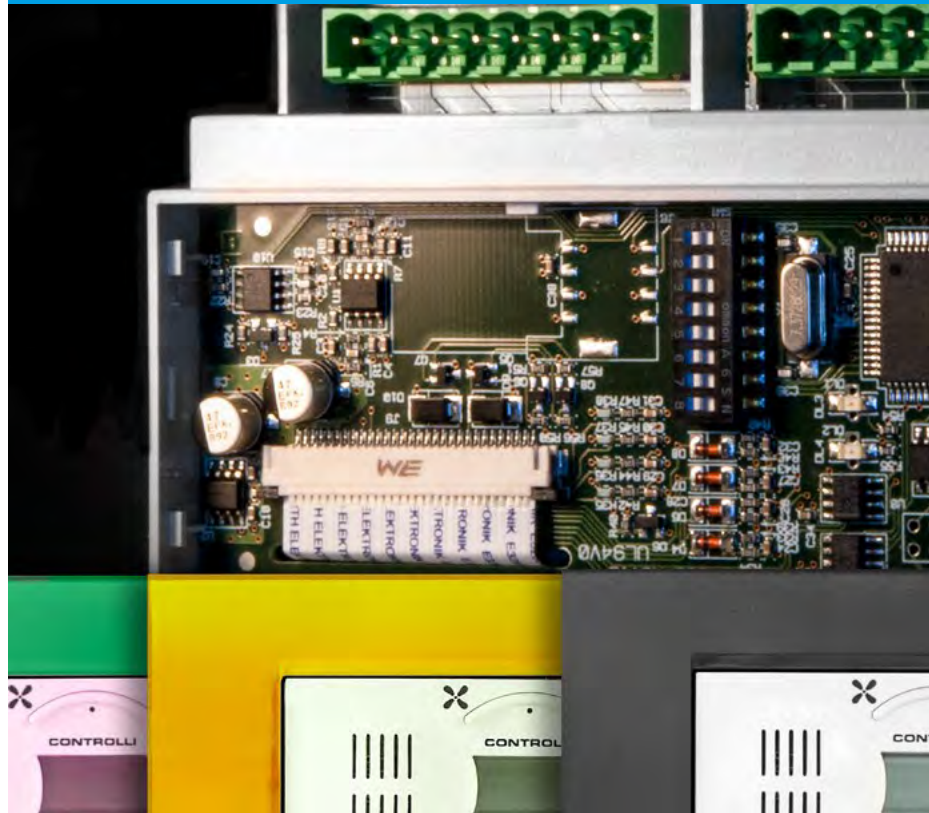
Controlli can offer a wide range of actuators starting from 9kg up to 300kg.



Core Business:

The range of controller cover all the possible needs of the customer.

Our sales team will guide you towards the right choice for your needs.



Programmable controllers

PRICE



Controllori digitali, controllori PID



Room Controller



On/Off rController, Thermostats, Switches



Areas of application:

Our products are suitable for different types of application. The wide experience of our team is at full disposal of the customer to develop the ideal solution for each type of plant.



Commercial
Offices



Hotel



Industry



Residential



Data Center



Hospital



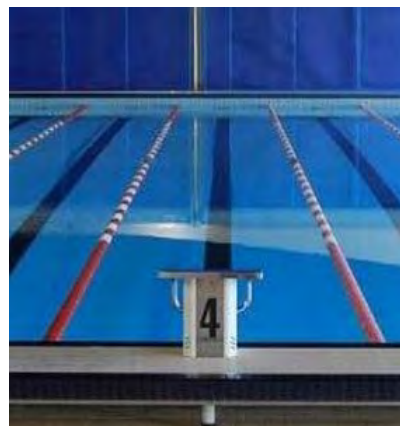
R&D
Centre



Public
Offices



University



Swimming
Pool

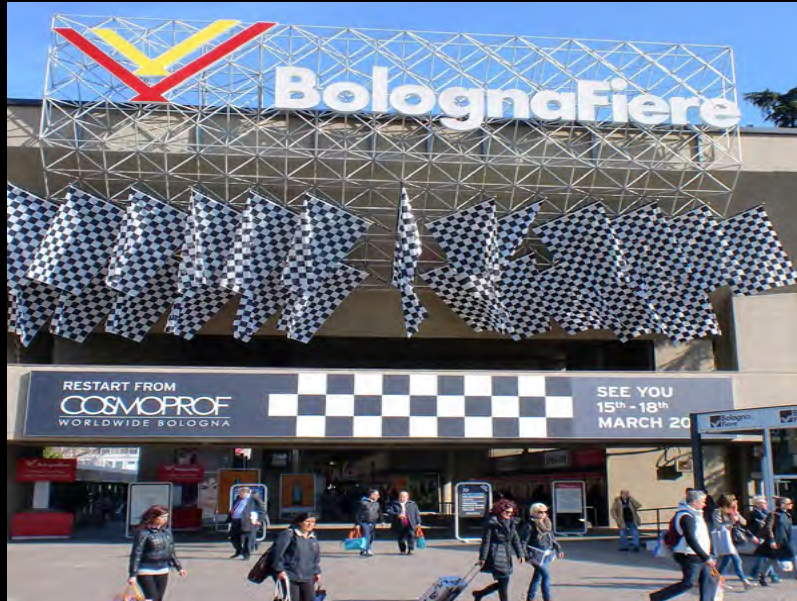


Transportation



Shopping
Centres

Our latest work:



Bologna Exhibition Centre



Pavia University



Polo Sanitario di Agrate



Hotel Hilton Portorosa



La Rinascente Palermo



Hotel Marriott Roma



Power St. Enel Saragozza



Foro Italico Roma

Have worked with us:



controlli.eu

On the CONTROLLI website you can find the latest news on the world of CONTROLLI, download the product catalog, check updated technical documentation, see the calendar of training courses and find useful tools such as software Valve Sizing ...





CONTROLLI

CONTROLLI S.p.A. - Via Carlo Levi 52, 16010 Sant'Olcese - Italy
Tel +39 010 73 06 1 | Fax +39 010 73 06 870/871

Export Sales Manager | [Alessandro Reduzzi](#) | +39 010 73 06 229
Sales Engineer | [Alessandro Maccari](#) | +39 010 73 06 208
BMS Specialist | [Simone Penco](#) | +39 010 73 06 296